



Finance Department  
1316 N 14<sup>th</sup> Street  
Superior, WI 54880

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To: Councilor – Jack Sweeney (Chair)  
Councilor – Keith Kern  
Councilor – Tylor Elm (Co-chair)  
Councilor – Ruth Ludwig (Alt)

September 25, 2020

From: Deb Kamunen – Assistant Finance Director

**Finance Committee Mission Statement:** To have broad oversight of financial policies and procedures, and to provide the City Council and management with such financial expertise, opinion, and recommendations as will be helpful for the Council to make decisions regarding the financial stability of the City of Superior.

**\*\*\*\* SPECIAL FINANCE COMMITTEE MEETING AGENDA \*\*\*\***

A Special Finance Committee meeting is scheduled for **Wednesday, September 30, 2020 at 4:30 p.m.** in **Room 204** of the Government Center. **Due to the current COVID-19 emergency**, this meeting can also be accessed online with **Google Meet** by entering the following information:

- Go to: [meet.google.com/whq-zpav-yjc](https://meet.google.com/whq-zpav-yjc)
- navigate to: [meet.google.com](https://meet.google.com) and use video meeting code: [whq-zpav-yjc](https://meet.google.com/whq-zpav-yjc)
- Dial the following phone number: [1 617-675-4444](tel:16176754444)
- When prompted, enter the following pin: [897 916 092 5430#](tel:8979160925430)

**The following items will be discussed at the Finance Committee meeting.**

1. Held from the September 10, 2020 Finance Committee meeting - Request from February 20, 2020 Finance Committee meeting – Landfill discussion related to 2026 closure, projected expenses and related user fees.
2. Held from the September 10, 2020 Finance Committee meeting – Request for approval of the 2021 Landfill Budget.
3. Request for Approval of the 2021 HealthPartners Group Insurance renewal.

If you are unable to attend this meeting, please contact Deb Kamunen at 715-395-7293.

Cc:	Mayor Jim Paine	KDAL Radio	Taylor Pedersen
	City Council Members	WDSM Radio	Peter Luke
	City Clerk's Office	WEBC Radio	Kyle Hawley
	Bulletin Board	Duluth News Tribune	
	Department Heads	Superior Telegram	

**Notice is hereby given that a quorum of the City Council may be present. No action will be taken other than the items listed on this agenda.**

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*Pursuant to the Americans with Disabilities Act of 1990, if you are in need of an accommodation to participate in the public meeting process, please contact the City Clerk's Office at (715) 395-7200 prior to the scheduled meeting. The City will attempt to accommodate any request depending on the amount of notice received. TDD (715) 395-7521.*  
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**In compliance with Wisconsin Open Meetings Law, this agenda was:**  
Posted: Government Center, Court House, Public Library, & Super One Foods  
Faxed to: Daily Telegram, Public Library, September 25, 2020  
Media notified and mailing list: September 25, 2020

Superior Telegram to sign and fax verification of receipt to fax number (715-395-7292)

\_\_\_\_\_  
Name Date

EXPENSE			CURRENT (landfill open)	POST-CLOSURE
	Original 2027	Adjusted 2027	Details	Details
Salaries	\$ 456,731	\$ 400,000	4 FTE collections + 7.25 FTE landfill	3 FTE collections + 1.5 FTE landfill (Cathy FT, DM 0.5)
Employer Cont.	\$ 266,931	\$ 225,000	100% of current expenses	40% current expenses
Professional Svc.	\$ 50,674	\$ 20,000	audit + legal + SEH + Orion (Colin)	audit + legal + SEH (25% of current), no Orion (Colin)
Utility Services	\$ 26,784	\$ 26,784		little/no change post-closure
Repr & Maint Svc.	\$ 33,744	\$ 45,000		largely leachate sys maint/repair, will be ongoing
Contractual Svc.	\$ 511,258	\$ 560,000		\$20K collections + \$35K landfill + \$505K recycling
Office Supplies	\$ 416	\$ 416		little/no change post-closure
Pubs, Subs, Dues	\$ 2,274	\$ 4,000		100% collections (holiday notices, leaf pickup, etc.)
Travel & Training	\$ 1,757	\$ 1,757		little/no change post-closure
Operating Supplies	\$ 39,979	\$ 10,000		\$10K landfill (collection + recycling negligible)
Repair & Maint Supplies	\$ 150,000	\$ 70,000		\$50K collection (fuel) + \$20K landfill
Other Supplies Exp.	\$ 550,800	\$ -		long-term care fund allocation - already funded by 2027
Insurance	\$ 12,548	\$ 12,548		did not adjust
Rents & Leases	\$ 6,318	\$ 6,318		did not adjust
Depreciation	\$ 448,297	\$ 448,297		did not adjust
Licenses & Permits	\$ -	\$ -		did not adjust
Debt Service/Interest	\$ 2,386	\$ 2,386		did not adjust
Other Debt Service	\$ -	\$ -		did not adjust
Transfers	\$ 132,983	\$ 132,983		shop charges for collection truck maint/repairs
<b>TOTAL OPERATIONAL EXPENSES</b>	<b>\$ 2,693,882</b>	<b>\$ 1,965,490</b>		
WLSSD DISPOSAL CHARGES		\$ 540,000	9,000 tons/yr collected (current average)	\$ 60.00 / ton = out-of-district MSW rate, \$53/ton in 2020
<b>TOTAL EXPENSES</b>		<b>\$ 2,505,490</b>		
REVENUE	Recycling Grant	\$ 95,000	\$ 95,000	did not adjust
	Garbage Fee	\$ 1,734,360	\$ 1,734,360	assumes current fees (\$7.25/\$9.00 monthly)
	Recycling Fee	\$ 403,200	\$ 403,200	assumes \$3.50 monthly
	Interest Revenue	\$ 163,921	\$ 163,921	did not adjust
	Insurance Rebates	\$ 5,000	\$ 5,000	did not adjust
	Other Misc. Revenue	\$ 17,470	\$ 17,470	did not adjust
	Carbon Credits	\$ 50,000	\$ 50,000	did not adjust
	DNR Escrow Account Reimbursement		100,000	restricted acct annual reimbursement, based on SEH estim
	<b>TOTAL REVENUE (NO CHANGE)</b>	<b>\$ 2,468,951</b>	<b>\$ 2,568,951</b>	
	<b>BALANCE</b>		<b>\$ 63,460</b>	
	Recycling Grant	\$ 95,000		9,500 residential accounts
	Garbage Fee	\$ 1,734,360		\$ 13.00 residential monthly rate
	Recycling Fee	\$ 403,200		285 ?? accounts (shown on Rev&Exp tab)
Interest Revenue	\$ 163,921		\$ 13.00 ?? monthly rate (shown on Rev&Exp tab)	
Insurance Rebates	\$ 5,000		1,100 commercial/large residential accounts	
Other Misc. Revenue	\$ 17,470		\$ 15.75 comm/large residential monthly rate	
Carbon Credits	\$ 50,000		9,600 recycling accounts	
DNR Escrow Account Reimbursement		143,375	\$ 3.50 recycling monthly rate	
<b>TOTAL REVENUE (ADJUSTED RATES)</b>		<b>\$ 2,612,326</b>	restricted acct annual reimbursement, based on SEH estim	
<b>BALANCE</b>		<b>\$ 106,835</b>		

	Total Expenses (2021)	Total Revenue EXCLUDING fees	Balance	Total Customers	Cost/customer
Collections	\$ 787,057	\$ -	\$ 787,057	10,885	\$ 6.03
Landfill	\$ 5,162,473	\$ 4,582,144	\$ 580,329	10,885	\$ 4.44
Recycling	\$ 465,927	\$ 100,000	\$ 365,927	9,600	\$ 3.18
Other Exp*/Rev**	\$ 304,660	\$ 233,059			
TOTAL	\$ 6,720,117	\$ 4,915,203	\$ 1,733,313		\$ 13.64

\* Debt Service (\$68,489), Shop Maintenance Charges (\$236,171)

\*\* Insurance Rebates (\$5,000), Other Misc. Revenue (\$15,513) and Interest Revenue (\$212,546)

	Total Expenses (2021)	Total Revenue EXCLUDING fees	Balance	Total Customers	Cost/customer
Collections	\$ 761,287	\$ -	\$ 761,287	10,885	\$ 5.83
Landfill	\$ 8,900 tons/yr	\$ 54 per ton	\$ 480,600	10,885	\$ 3.68
Recycling	\$ 466,452	\$ 100,000	\$ 366,452	9,600	\$ 3.18
Other Exp*/Rev**	\$ 304,660	\$ 233,059			
TOTAL	\$ 1,541,299	\$ 333,113	\$ 1,608,339		\$ 12.69

The above method uses the same approach to determine costs for collection and recycling (expenses minus revenue, then distribute balance among all users). But for landfill, it takes the total waste generated from city residents (8.9K tons/yr), applies the landfill disposal charge to that waste, then distributes the total charge among all users.

City of Superior - Moccasin Mike Landfill

2021 Revenue Projection

	Actual	Budget	Actual	Budget	Projected	Budget	Projected	Projected	Projected	Projected	Projected	Projected	Projected	Projected	Projected
	2018	2019	2019	2020	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
429-40.00 Special Assessment-Oth		-		-		-	-	-	-	-	-	-	-	-	-
432-00.00 Federal Grant - FEMA		-		-		-	-	-	-	-	-	-	-	-	-
433-00.00 Federal Interest Rebate		-		-		-	-	-	-	-	-	-	-	-	-
435-45.00 Recycling Grant	100,531	95,000	100,593	100,000	100,518	100,000	95,000	95,000	95,000	95,000	95,000	95,000	95,000	95,000	95,000
464-30.00 3rd Party Disposal	902,977	385,000	511,191	388,500	548,297	392,000	395,500	399,000	402,500	406,000	204,750	-	-	-	-
464-35.00 WLSSD Disposal	3,983,666	3,945,225	4,045,912	3,961,680	3,957,793	4,001,394	4,041,408	4,081,722	4,142,948	4,184,171	2,123,467	-	-	-	-
464-36.00 Dredging Disposal	-	-		-		-	-	-	-	-	-	-	-	-	-
464-45.00 WWTP Sludge/Compost Overs	700		2,100												
464-54.00 Garbage Fee	1,025,762	983,310	959,906	970,095	980,667	970,095	970,095	970,095	970,095	970,095	970,095	1,734,360	1,734,360	1,734,360	1,734,360
464-55.00 Recycling Fee	402,415	402,402	390,471	403,200	405,766	403,200	403,200	403,200	403,200	403,200	403,200	403,200	403,200	403,200	403,200
492-90.00 DEMO	-										-	-	-	-	-
474-10.00 Charge for SVCS - General Fund			40												
474-45.00 Sewer Sludge	161,997	136,250	166,269	137,500	132,879	138,750	140,000	141,250	142,500	143,750	72,500	-	-	-	-
481-10.00 Interest Revenue	92,805	143,626	248,991	177,577	177,577	212,546	248,564	285,663	323,875	162,863	163,448	163,921	163,921	163,921	163,921
482-10.00 Rent-Extra Containers		-		-		-	-	-	-	-	-	-	-	-	-
483-30.00 Sale of Curbside Bins		-		-		-	-	-	-	-	-	-	-	-	-
483-50.00 Sale of Assets for Scrap		-		-	1,320	-	-	-	-	-	-	-	-	-	-
484-10.00 Insurance Rebates	5,528	5,000		5,000		5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000
484-20.00 Ins. Recovery/Prop/Veh/Equip	2,251														
487-10.00 Other Misc. Revenue	34,908	15,300	41,354	15,208	5,759	15,513	15,823	16,139	16,462	16,791	17,127	17,470	17,819	18,175	18,539
487-15.00 Carbon Credits	61,385	40,000		50,000	51,506	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000
487-40.00 Misc-Gain on Sale/Trade															
DNR Excrow account Reimb.												143,375	147,676	152,106	156,669
Revenue Prior to Gen Fund Transf.	\$ 6,774,924	\$ 6,151,113	\$ 6,466,827	\$ 6,208,760	\$ 6,362,083	\$ 6,288,498	\$ 6,364,590	\$ 6,447,069	\$ 6,551,580	\$ 6,436,870	\$ 4,104,587	\$ 2,612,326	\$ 2,616,976	\$ 2,621,762	\$ 2,626,689
292-10.00 Transf from Gen Fund (DEMO)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Grand Total Revenue:	\$ 6,774,924	\$ 6,151,113	\$ 6,466,827	\$ 6,208,760	\$ 6,362,083	\$ 6,288,498	\$ 6,364,590	\$ 6,447,069	\$ 6,551,580	\$ 6,436,870	\$ 4,104,587	\$ 2,612,326	\$ 2,616,976	\$ 2,621,762	\$ 2,626,689
Fund Expense:	\$ (6,928,690)	\$ (6,720,991)	\$ (7,977,629)	\$ (6,864,247)	\$ (6,904,555)	\$ (6,720,991)	\$ (6,535,845)	\$ (6,051,411)	\$ (5,830,881)	\$ (5,869,889)	\$ (3,690,546)	\$ (2,505,490)	\$ (2,555,600)	\$ (2,606,712)	\$ (2,658,846)
Net Income:	\$ (153,765)	\$ (569,878)	\$ (1,510,802)	\$ (655,487)	\$ (542,471)	\$ (432,494)	\$ (171,256)	\$ 395,658	\$ 720,699	\$ 566,981	\$ 414,041	\$ 106,835	\$ 61,376	\$ 15,050	\$ (32,157)
Margin:	-2.3%	-9.3%	-23.4%	-10.6%	-8.5%	-6.9%	-2.7%	6.1%	11.0%	8.8%	10.1%	4.1%	2.3%	0.6%	-1.2%



<b>602-5363/PUBLIC WORKS-SOLID WASTE DISPOSAL (Landfill Operations)</b>	<b>\$ 4,632,029.68</b>	<b>\$ 5,372,599.79</b>	<b>\$ 6,437,599.66</b>	<b>\$ 5,330,912.62</b>	<b>\$ 2,250,018.68</b>	<b>\$ 5,332,438.00</b>	<b>\$ 5,163,009.10</b>	
<b>11-SALARIES</b>	<b>\$ 459,942.08</b>	<b>\$ 465,673.93</b>	<b>\$ 474,894.83</b>	<b>\$ 478,530.00</b>	<b>\$ 326,622.56</b>	<b>\$ 471,788.14</b>	<b>\$ 486,621.00</b>	
602-5363-536.11-10/SALARIES / SALARIES-PERMANENT-REGULR	\$ 400,252.67	\$ 408,760.41	\$ 419,010.70	\$ 418,530.00	\$ 283,137.23	\$ 408,976.00	\$ 430,018.00	
602-5363-536.11-20/SALARIES / SALARIES-PERM-OVERTIME	\$ 26,083.45	\$ 22,814.30	\$ 29,585.45	\$ 25,000.00	\$ 14,824.93	\$ 21,413.79	\$ 24,000.00	
602-5363-536.11-50/SALARIES / SALARIES-PT/TEMP-REGULAR	\$ 33,605.96	\$ 34,099.22	\$ 26,298.68	\$ 35,000.00	\$ 28,660.40	\$ 41,398.36	\$ 32,603.00	
602-5363-536.11-60/SALARIES / SALARIES-PT/TEMP-OVERTIME	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>15-EMPLOYER CONTRIBUTIONS</b>	<b>\$ 270,298.29</b>	<b>\$ 244,536.05</b>	<b>\$ 327,510.81</b>	<b>\$ 276,102.00</b>	<b>\$ 190,113.70</b>	<b>\$ 299,801.01</b>	<b>\$ 287,694.00</b>	
602-5363-536.15-10/EMPLOYER CONTRIBUTIONS / BENEFITS-SOC SECURITY	\$ 33,030.79	\$ 33,132.51	\$ 33,686.09	\$ 35,831.00	\$ 22,436.85	\$ 32,408.78	\$ 37,226.00	
602-5363-536.15-20/EMPLOYER CONTRIBUTIONS / BENEFITS-EMPLOYER WRF	\$ 80,132.36	\$ 45,942.51	\$ 97,022.65	\$ 30,988.00	\$ 20,559.64	\$ 29,697.26	\$ 32,192.00	
602-5363-536.15-25/EMPLOYER CONTRIBUTIONS / BENEFITS - EMPL RETIREMNT	\$ 17,811.00	\$ 19,298.00	\$ 23,181.00	\$ 23,419.00		\$ 23,419.00	\$ 24,331.00	
602-5363-536.15-30/EMPLOYER CONTRIBUTIONS / BENEFITS-EMPLOYEE WRF	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
602-5363-536.15-40/EMPLOYER CONTRIBUTIONS / BENEFITS-HLTH INSUR	\$ 116,967.82	\$ 124,177.25	\$ 157,307.51	\$ 169,129.00	\$ 134,782.50	\$ 194,685.83	\$ 175,894.00	
602-5363-536.15-50/EMPLOYER CONTRIBUTIONS / BENEFITS-LIFE INSUR	\$ 1,091.47	\$ 1,073.16	\$ 1,081.02	\$ 1,052.00	\$ 962.23	\$ 1,389.89	\$ 1,052.00	
602-5363-536.15-60/EMPLOYER CONTRIBUTIONS / BENEFITS-WORKERS COMP	\$ 17,926.37	\$ 16,575.06	\$ 14,722.54	\$ 13,283.00	\$ 10,862.48	\$ 15,690.25	\$ 14,499.00	
602-5363-536.15-80/EMPLOYER CONTRIBUTIONS / BENEFITS-UNEMPLYMNT COMP	\$ 2,828.48	\$ 3,827.56		\$ 2,000.00	\$ -	\$ 2,000.00	\$ 2,000.00	
602-5363-536.15-93/EMPLOYER CONTRIBUTIONS / BENEFITS-LICENSE FEE RMB	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
602-5363-536.15-94/EMPLOYER CONTRIBUTIONS / BENEFITS-BOOT ALLOWANCE	\$ 510.00	\$ 510.00	\$ 510.00	\$ 400.00	\$ 510.00	\$ 510.00	\$ 500.00	
<b>21-PROFESSIONAL SERVICES</b>	<b>\$ 120,449.23</b>	<b>\$ 78,505.17</b>	<b>\$ 83,572.37</b>	<b>\$ 78,600.00</b>	<b>\$ 37,315.35</b>	<b>\$ 78,081.00</b>	<b>\$ 66,100.00</b>	
602-5363-536.21-20/PROFESSIONAL SERVICES / PROF SVCS-LEGAL	\$ 4,942.01	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
602-5363-536.21-30/PROFESSIONAL SERVICES / PROF SVCS-AUDIT	\$ 7,343.40	\$ 6,054.38	\$ 6,072.00	\$ 6,100.00	\$ 5,581.00	\$ 5,581.00	\$ 6,100.00	
602-5363-536.21-40/PROFESSIONAL SERVICES / PROF SVCS-DATA PROCESSING	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
602-5363-536.21-50/PROFESSIONAL SERVICES / PROF SVCS-ENGIN/ARCHITECT	\$ 108,163.82	\$ 72,450.79	\$ 77,500.37	\$ 72,500.00	\$ 31,734.35	\$ 72,500.00	\$ 60,000.00	
602-5363-536.21-80/PROFESSIONAL SERVICES / PROF SERVICES - OTHER	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>22-UTILITY SERVICES</b>	<b>\$ 20,378.01</b>	<b>\$ 16,733.77</b>	<b>\$ 15,230.68</b>	<b>\$ 16,500.00</b>	<b>\$ 8,770.69</b>	<b>\$ 15,035.47</b>	<b>\$ 16,500.00</b>	
602-5363-536.22-20/UTILITY SERVICES / UTILITIES-GENERAL	\$ 15,763.91	\$ 14,248.39	\$ 12,906.41	\$ 14,000.00	\$ 7,392.22	\$ 12,672.38	\$ 14,000.00	
602-5363-536.22-50/UTILITY SERVICES / UTILITIES-TELEPHONE	\$ 4,614.10	\$ 2,485.38	\$ 2,324.27	\$ 2,500.00	\$ 1,378.47	\$ 2,363.09	\$ 2,500.00	
<b>24-RPR &amp; MNT SVC-OTHER</b>	<b>\$ 35,037.89</b>	<b>\$ 46,745.60</b>	<b>\$ 82,606.67</b>	<b>\$ 51,000.00</b>	<b>\$ 22,524.14</b>	<b>\$ 40,053.61</b>	<b>\$ 66,000.00</b>	
602-5363-536.24-10/RPR & MNT SVC-OTHER / RPR & MNT SVC-VEHICLES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
602-5363-536.24-20/RPR & MNT SVC-OTHER / RPR & MNT SVC-MACH/EQUIP	\$ 933.81	\$ 11,643.61	\$ 2,487.00	\$ 5,000.00	\$ 1,542.80	\$ 3,085.60	\$ 5,000.00	
602-5363-536.24-50/RPR & MNT SVC-OTHER / RPR & MNT SVC-GROUNDS	\$ -	\$ -	\$ 3,738.10	\$ 1,000.00	\$ -	\$ 1,000.00	\$ 1,000.00	
602-5363-536.24-70/RPR & MNT SVC-OTHER / RPR & MNT SVC-BUILDINGS	\$ 1,274.00	\$ 9,658.19	\$ 22,937.84	\$ 5,000.00	\$ 2,813.36	\$ 4,822.90	\$ 5,000.00	
602-5363-536.24-90/RPR & MNT SVC-OTHER / RPR & MNT SVC-OTHER MISC	\$ 32,830.08	\$ 25,443.80	\$ 53,443.73	\$ 40,000.00	\$ 18,167.98	\$ 31,145.11	\$ 55,000.00	
<b>29-OTHER CONTRACTUAL SVCS</b>	<b>\$ 139,072.93</b>	<b>\$ 140,982.20</b>	<b>\$ 142,708.21</b>	<b>\$ 136,170.00</b>	<b>\$ 83,881.81</b>	<b>\$ 130,972.09</b>	<b>\$ 141,170.00</b>	
602-5363-536.29-90/OTHER CONTRACTUAL SVCS / OTHER CONTRAC SVCS-MISC	\$ 48,723.23	\$ 57,170.88	\$ 47,399.40	\$ 50,000.00	\$ 22,532.98	\$ 38,627.97	\$ 50,000.00	
602-5363-536.29-94/OTHER CONTRACTUAL SVCS / STORMWATER FEES	\$ 1,168.20	\$ 1,168.20	\$ 1,168.20	\$ 1,170.00	\$ 1,497.42	\$ 2,567.01	\$ 1,170.00	
602-5363-536.29-95/OTHER CONTRACTUAL SVCS / LEACHATE TREATMENT	\$ 89,181.50	\$ 82,643.12	\$ 94,140.61	\$ 85,000.00	\$ 59,851.41	\$ 89,777.12	\$ 90,000.00	
<b>31-OFFICE SUPPLIES</b>	<b>\$ 865.35</b>	<b>\$ 798.21</b>	<b>\$ 574.52</b>	<b>\$ 750.00</b>	<b>\$ 723.24</b>	<b>\$ 948.24</b>	<b>\$ 750.00</b>	
602-5363-536.31-90/OFFICE SUPPLIES / OFFICE SUPPLIES	\$ 865.35	\$ 798.21	\$ 574.52	\$ 750.00	\$ 723.24	\$ 948.24	\$ 750.00	
<b>32-PUBLICATION, SUBS, DUES</b>	<b>\$ 3,496.43</b>	<b>\$ 5,238.20</b>	<b>\$ 2,869.07</b>	<b>\$ 3,500.00</b>	<b>\$ 372.19</b>	<b>\$ 3,500.00</b>	<b>\$ 3,500.00</b>	
602-5363-536.32-10/PUBLICATION, SUBS, DUES / PUBS, SUBS, DUES	\$ 3,496.43	\$ 5,238.20	\$ 2,869.07	\$ 3,500.00	\$ 372.19	\$ 3,500.00	\$ 3,500.00	
<b>33-TRAVEL</b>	<b>\$ 2,927.62</b>	<b>\$ 1,772.68</b>	<b>\$ -</b>	<b>\$ 5,000.00</b>	<b>\$ 4,758.88</b>	<b>\$ 5,000.00</b>	<b>\$ 5,000.00</b>	
602-5363-536.33-40/TRAVEL / TRAVEL & TRAINING	\$ 2,927.62	\$ 1,772.68	\$ -	\$ 5,000.00	\$ 4,758.88	\$ 5,000.00	\$ 5,000.00	
<b>34-OPERATING SUPPLIES</b>	<b>\$ 25,130.26</b>	<b>\$ 109,106.79</b>	<b>\$ 61,599.50</b>	<b>\$ 70,000.00</b>	<b>\$ 46,184.67</b>	<b>\$ 70,000.00</b>	<b>\$ 95,000.00</b>	
602-5363-536.34-90/OPERATING SUPPLIES / OPERATING SUPP-OTHER MISC	\$ 25,130.26	\$ 109,106.79	\$ 61,599.50	\$ 70,000.00	\$ 46,184.67	\$ 70,000.00	\$ 95,000.00	
<b>35-REPAIR &amp; MNT SUPPLIES</b>	<b>\$ 122,530.31</b>	<b>\$ 153,947.69</b>	<b>\$ 143,054.99</b>	<b>\$ 172,000.00</b>	<b>\$ 67,394.51</b>	<b>\$ 172,000.00</b>	<b>\$ 151,000.00</b>	
602-5363-536.35-10/REPAIR & MNT SUPPLIES / RPR & MNT SUPP-FUEL & OIL	\$ 106,031.63	\$ 117,574.41	\$ 116,744.79	\$ 116,000.00	\$ 53,164.47	\$ 116,000.00	\$ 116,000.00	
602-5363-536.35-20/REPAIR & MNT SUPPLIES / RPR & MNT SUPP-VEHIC PRTS	\$ -	\$ -	\$ 167.98	\$ -	\$ -	\$ -	\$ -	





602-5364-536.35-90/REPAIR & MNT SUPPLIES / RPR & MNT SUPP-MISC	\$ 63.08	\$ -	\$ 1,608.75	\$ -	\$ -	\$ -	\$ -
<b>39-OTHER SUPPLIES &amp; EXPENSE</b>	<b>\$ 500.00</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
602-5364-536.39-10/OTHER SUPPLIES & EXPENSE / OTHER SUPPLIES & EXPENSE	\$ 500.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>DEBT SERVICE</b>	<b>\$ 170,911.19</b>	<b>\$ 165,797.39</b>	<b>\$ 106,521.41</b>	<b>\$ 85,122.00</b>	<b>\$ 45,599.48</b>	<b>\$ 85,122.00</b>	<b>\$ 68,489.00</b>
<b>62-DEBT SERVICE</b>	<b>\$ 105,535.02</b>	<b>\$ 85,131.05</b>	<b>\$ 60,522.86</b>	<b>\$ 54,822.00</b>	<b>\$ 15,697.00</b>	<b>\$ 54,822.00</b>	<b>\$ 38,489.00</b>
602-5820-582.62-10/DEBT SERVICE / INTEREST	\$ 105,535.02	\$ 85,131.05	\$ 60,522.86	\$ 54,822.00	\$ 15,697.00	\$ 54,822.00	\$ 38,489.00
<b>69-OTHER DEBT SERVICE</b>	<b>\$ 65,376.17</b>	<b>\$ 80,666.34</b>	<b>\$ 45,998.55</b>	<b>\$ 30,300.00</b>	<b>\$ 29,902.48</b>	<b>\$ 30,300.00</b>	<b>\$ 30,000.00</b>
602-5820-582.63-10/OTHER DEBT SERVICE / DEBT ISSUANCE COSTS	\$ 43,411.98	\$ 55,593.81					
602-5820-582.69-10/OTHER DEBT SERVICE / OTHER DEBT SVC CHARGES	\$ 21,964.19	\$ 25,072.53	\$ 45,998.55	\$ 30,300.00	\$ 29,902.48	\$ 30,300.00	\$ 30,000.00
<b>OTHER FINANCING USES (Shop Maintenance Charges)</b>	<b>\$ 140,206.99</b>	<b>\$ 226,824.13</b>	<b>\$ 243,714.40</b>	<b>\$ 231,540.00</b>	<b>\$ -</b>	<b>\$ 231,540.00</b>	<b>\$ 236,170.80</b>
<b>90-OTHER FINANCING USES</b>	<b>\$ 140,206.99</b>	<b>\$ 226,824.13</b>	<b>\$ 243,714.40</b>	<b>\$ 231,540.00</b>	<b>\$ -</b>	<b>\$ 231,540.00</b>	<b>\$ 236,170.80</b>
602-5920-592.90-20/OTHER FINANCING USES / TRANSFER TO OTHER FUNDS	\$ 140,206.99	\$ 226,824.13	\$ 243,714.40	\$ 231,540.00	\$ -	\$ 231,540.00	\$ 236,170.80
602-5920-592.90-41/OTHER FINANCING USES / XFER TO STORMWATER UTIL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Grand Total Expenditures</b>	<b>\$ 6,036,579.76</b>	<b>\$ 6,928,689.68</b>	<b>\$ 7,977,628.53</b>	<b>\$ 6,864,247.15</b>	<b>\$ 3,004,752.44</b>	<b>\$ 6,904,554.66</b>	<b>\$ 6,720,991.14</b>

**City of Superior - Moccasin Mike Landfill**  
**Cash Flow Projection**

**Inflation Factor**  
102%

	Actual 2018	Actual 2019	Budgeted 2020	Projected 2021	Projected 2022	Projected 2023	Projected 2024	Projected 2025	Projected 2026	Projected 2027	Projected 2028	Projected 2029	Projected 2030
<b>Beginning Cash Balance</b>	\$ 1,467,260	\$ 1,888,405	\$ 1,940,219	\$ 844,275	\$ 216,205	\$ 108,971	\$ 438,638	\$ 1,561,198	\$ 2,008,371	\$ 2,861,367	\$ 3,416,499	\$ 3,935,138	\$ 4,416,596
<b>Total Revenue</b>	\$ 6,774,924	\$ 6,466,827	\$ 6,208,760	\$ 6,288,498	\$ 6,364,590	\$ 6,447,069	\$ 6,551,580	\$ 6,436,870	\$ 4,104,587	\$ 2,612,326	\$ 2,616,976	\$ 2,621,762	\$ 2,626,689
<b>Total Expenses:</b>	\$ (6,928,690)	\$ (7,977,629)	\$ (6,864,247)	\$ (6,720,991)	\$ (6,535,845)	\$ (6,051,411)	\$ (5,830,881)	\$ (5,869,889)	\$ (3,690,546)	\$ (2,505,490)	\$ (2,555,600)	\$ (2,606,712)	\$ (2,658,846)
<b>Total Net Income</b>	\$ (153,765)	\$ (1,510,802)	\$ (655,487)	\$ (432,494)	\$ (171,256)	\$ 395,658	\$ 720,699	\$ 566,981	\$ 414,041	\$ 106,835	\$ 61,376	\$ 15,050	\$ (32,157)
<b>+ Depreciation Expense</b>	\$ 1,390,516	\$ 1,378,803	\$ 1,284,786	\$ 1,447,565	\$ 1,189,816	\$ 672,949	\$ 401,862	\$ 420,192	\$ 438,955	\$ 448,297	\$ 457,263	\$ 466,408	\$ 475,736
<b>- Principal Payments</b>	\$ (911,316)	\$ (696,316)	\$ (807,136)	\$ (772,956)	\$ (783,448)	\$ (288,940)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>- Fixed Asset Purchases</b>	\$ (69,855)	\$ (9,090)	\$ (692,000)	\$ (516,000)	\$ (198,000)	\$ (450,000)	\$ -	\$ (540,000)	\$ -	\$ -	\$ -	\$ -	\$ (625,000)
<b>- Capital Lease Payments</b>	\$ (226,148)	\$ (226,148)	\$ (226,107)	\$ (354,186)	\$ (144,347)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Change in AR / AP</b>	\$ 391,713	\$ 1,115,367	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Change in Cash Balance</b>	\$ 421,145	\$ 51,814	\$ (1,095,944)	\$ (628,070)	\$ (107,234)	\$ 329,667	\$ 1,122,560	\$ 447,173	\$ 852,996	\$ 555,132	\$ 518,639	\$ 481,458	\$ (181,421)
<b>Ending Cash Balance</b>	\$ 1,888,405	\$ 1,940,219	\$ 844,275	\$ 216,205	\$ 108,971	\$ 438,638	\$ 1,561,198	\$ 2,008,371	\$ 2,861,367	\$ 3,416,499	\$ 3,935,138	\$ 4,416,596	\$ 4,235,175
<b>Beg. Restricted Cash:</b>	\$ 3,352,201	\$ 3,770,744	\$ 5,120,911	\$ 6,257,213	\$ 7,427,604	\$ 8,633,107	\$ 9,874,775	\$ 11,153,693	\$ 12,470,979	\$ 5,759,359	\$ 5,780,034	\$ 5,796,766	\$ 5,809,300
<b>Additions</b>	\$ 418,543	\$ 1,350,167	\$ 1,136,302	\$ 1,170,391	\$ 1,205,503	\$ 1,241,668	\$ 1,278,918	\$ 1,317,286	\$ 167,748	\$ 168,351	\$ 168,838	\$ 169,203	\$ 169,438
<b>Reductions</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (6,879,368)	\$ (147,676)	\$ (152,106)	\$ (156,669)	\$ (161,370)
<b>Ending Restricted Cash:</b>	\$ 3,770,744	\$ 5,120,911	\$ 6,257,213	\$ 7,427,604	\$ 8,633,107	\$ 9,874,775	\$ 11,153,693	\$ 12,470,979	\$ 5,759,359	\$ 5,780,034	\$ 5,796,766	\$ 5,809,300	\$ 5,817,368
<b>Combined Cash:</b>	\$ 5,659,149	\$ 7,061,130	\$ 7,101,488	\$ 7,643,809	\$ 8,742,078	\$ 10,313,412	\$ 12,714,891	\$ 14,479,350	\$ 8,620,725	\$ 9,196,533	\$ 9,731,904	\$ 10,225,896	\$ 10,052,543





# SUPERIOR

W I S C O N S I N

Living up to our name.

Finance Department  
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September 25, 2020

Finance Committee Meeting Date: September 30, 2020

TO: Mayor Jim Paine and Members of the Finance Committee  
FROM: Ashley Puetz, Finance Director  
RE: 2021 Health Plan Renewal Recommendation

### Introduction/Background

The Health Insurance Committee is recommending 2021 renewal of our self-insured health plan with HealthPartners. On July 15, 2020 Marsh & McLennan Agency (MMA) requested self-funded and fully-insured quotes from carriers. By August 15, 2020 they had received over 15 different plan options for consideration.

MMA narrowed the list down to three providers for the Health Insurance committee to consider. Medica, HealthEZ and HealthPartners, our current carrier. On September 17th, the three finalists were interviewed by the Health Insurance Committee. After the interviews, the committee had open discussion about the three remaining carriers and voted to recommend renewing with HealthPartners.

HealthPartners was selected for the following reasons:

1. Current HealthPartners plan participants have been satisfied with their coverage and service, and there are efficiencies gained in keeping our existing relationship with Health Partners.
2. HealthPartners network includes key medical providers that the committee and plan participants value.
3. HealthPartners came in with competitive cost renewal rates and also offered six months of runout coverage. The committee feels this plan is the best value for the price.

### Budget Source/Fiscal Impact

Health Insurance fees are paid out of Fund 817, Self-Insured Health Fund. The rates set for Health Insurance cover the expenses. This recommended plan has an expected cost of \$5.30 Million with a maximum cost of \$6.48 Million.

### Recommendation

I am requesting that the Finance Committee recommend the HealthPartners renewal to the City Council for approval.

**HealthPartners  
Self-Funded Cost Illustration**

**Company Name:** City Of Superior WI - 20045  
**Proposed Effective Date:** 1/1/2021  
**Contract Basis:** 12/18  
**\$150,000 Specific Deductible per Member (Unlimited Lifetime Maximum)**  
**Aggregate Attachment Point 125% of Expected Claims**

	<u>Contracts</u>	<u>Members</u>	<u>Current</u>	<u>Renewal</u>	<u>Monthly Projected Cost</u>	<u>Increase</u>
<b>Administrative Fee</b>						
Single	99	99	\$11.70	\$5.85	\$579	
Single + 1	63	126	\$23.90	\$11.95	\$753	
Family	107	422	\$36.08	\$18.04	\$1,930	
<b>Total</b>	<b>269</b>	<b>647</b>	<b>\$24.25</b>	<b>\$12.13</b>	<b>\$3,262</b>	<b>-50.00%</b>
<b>Specific Stop-Loss</b>						
Single			\$75.64	\$75.64	\$7,488	
Single + 1			\$158.25	\$158.25	\$9,970	
Family			\$241.10	\$241.10	\$25,798	
<b>Total</b>			<b>\$160.80</b>	<b>\$160.80</b>	<b>\$43,256</b>	<b>0.00%</b>
<b>Aggregate Stop-Loss</b>						
Single			\$3.60	\$3.60	\$356	
Single + 1			\$7.53	\$7.53	\$474	
Family			\$11.46	\$11.46	\$1,226	
<b>Total</b>			<b>\$7.65</b>	<b>\$7.65</b>	<b>\$2,057</b>	<b>0.00%</b>
<b>Fiduciary Fee</b>						
				\$0.31	\$83	
<b>Total Fixed Costs</b>						
Single			\$90.94	\$85.40	\$8,455	
Single + 1			\$189.68	\$178.04	\$11,217	
Family			\$288.64	\$270.91	\$28,987	
<b>Total</b>			<b>\$192.70</b>	<b>\$180.89</b>	<b>\$48,658</b>	<b>-6.13%</b>

Fixed Costs will be billed monthly based upon actual enrollment.

<b>Claim Cost:</b>	<u>Contracts</u>	<u>Current Expected Claims Rates</u>	<u>Monthly Attachment Factors</u>	<u>Renewal Expected Claims Rates</u>	<u>Monthly Attachment Factors</u>	<u>Monthly Attachment Factors</u>	
<b>WI175 HSA - Emb \$2800-100% - Creditable</b>							<b>3.00%</b>
Single	99	\$668.52	\$835.65	\$688.58	\$860.72	\$85,211.23	
Single + 1	63	\$1,395.75	\$1,744.69	\$1,437.62	\$1,797.03	\$113,212.77	
Family	107	\$2,129.66	\$2,662.08	\$2,193.55	\$2,741.94	\$293,387.29	
<b>Total</b>	<b>269</b>	<b>\$1,420.03</b>	<b>\$1,775.04</b>	<b>\$1,462.64</b>	<b>\$1,828.29</b>	<b>\$491,811.29</b>	

\* Rates assume group will be contributing \$2200/\$4400 toward the employee's HSA.  
\* Refer to [healthpartners.com/creditable-coverage](http://healthpartners.com/creditable-coverage) for creditable coverage determination method and details.

Annual Expected Claims Rate Costs:	\$4,721,389
Total Annual Expected Costs:	\$5,305,291
Total Annual Maximum Costs:	\$6,485,637

Minimum Annual Attachment Point (90% of Annual Attachment Point) will be determined based on first months enrollment.

\* Excess Risk Insurance Coverage is provided by HealthPartners Insurance Company.  
\* Third Party Administrative Services provided by HealthPartners Administrators, Inc.  
\* Quote includes a variable administrative expense that is expressed as a percentage of claims paid by the employer and member for services provided by HPAI that includes: comprehensive health plan benefit administration, care and disease management programs, care improvement and other quality of care improvement initiatives, Pay for Performance provider bonus programs, network management services, and health improvement initiatives. These variable administrative services are charged as a percentage of paid claims at: 1% and are included in our estimated claim rates. These programs are designed to improve care and significantly reduce the employers' total cost of care.  
\* Quote will expire on: **1/1/2021**  
\* Rebates are used to lower your administrative fee using the book of business estimated rebate value of \$21.14 PMPM.  
\* Quote is contingent upon the Underwriting Requirements and Provisions.