



Finance Department
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To: Golf Course Committee Members
From: Ashley Puetz, Finance Director
Date: August 4, 2020
RE: Golf Course Committee Meeting Agenda
Monday, August 10, 2020 – 12:00 p.m.

This Meeting will not be held in person. Due to the current COVID-19 emergency, the meeting will be held electronically and the public may attend this meeting by accessing the digital conference link below or call into the conference line:

https://us02web.zoom.us/j/85991064507
Meeting ID: 859 9106 4507
Password: 672420
Dial in option (312) 626-6799

The following items will be discussed at the Golf Course Committee Meeting.

- 1. Seeking approval of the July 13, 2020 Golf Course Committee meeting minutes
2. Standing agenda items:
a. Profit/Loss – Budget/Actual Statement
b. General Manager/ Golf Pro – report
c. General Manager top three concerns
d. Superintendent – Grounds/Maintenance report
e. Nemadji Women’s and Men’s Club – concerns/updates
3. Future agenda items
4. Next meeting Monday, September 14, 2020 at 12:00 p.m.

Notice is hereby given that a quorum of the City Council may be present. No action will be taken other than the items listed on this agenda.

Pursuant to the Americans with Disabilities Act of 1990, if you are in need of an accommodation to participate in the public meeting process, please contact the City Clerk’s Office at (715) 395-7200 prior to the scheduled meeting. The City will attempt to accommodate any request depending on the amount of notice received. TDD (715) 395-7521.

In compliance with Wisconsin Open Meetings Law, this agenda was:

Posted: SuperOne locations in Superior,
Faxed to: Daily Telegram
Media notified and mailing list: August 4, 2020

Superior Telegram to sign and fax verification of receipt to fax number (715-395-7292)

Name Date

GOLF COURSE COMMITTEE PROCEEDINGS

July 13, 2020

Noon

Remotely via ZOOM

Members Present: Jack Sweeney, Barb Hoag, Kevin Gunderson, Bob Kolbe, and Lindsey Graskey, Keith Kern (alt)

Advisory Members and Others Present: Linda Cadotte, Ashley Puetz, Tom Beaudry, Steve Loomis, Vince Dodge, Tom Andersen

Members Excused:

Golf course meeting called to order at 12:03 p.m.

1. Seeking approval of the June 8, 2020 Golf Course Committee meeting minutes

MOTION by Sweeney, seconded by Hoag and carried, to approve the June 8, 2020 meeting minutes.

2. HR Update.

Beaudry stated the Golf course is still looking to hire help in the kitchen and that the staff went through training levels 1-3 of true service in June when Steve Loomis was on site.

3. Marketing update.

Beaudry stated that the golf course is happy with the customer service ratings received so far. There were 18 Facebook posts in June. The website continue to see increased traffic and Beaudry is pleased with these results. The golf course added 400 email signups in June which was a good increase.

4. Standing agenda items:

a. Profit/Loss – Budget/Actual Statement

a. June was a strong month and Beaudry added that in June the grill revenues came in \$10k better than budget. Overall the golf course had a strong month.

b. General Manager/Golf Pro – report

a. Questions were asked about the policies of the course related to COVID-19 and the course is following all recommendations set by the county and also has an employee mask policy.

c. General Manager top three concerns. Beaudry provided his top three concerns as:

a. Regrouping and getting a good staff plan after having an employee test positive with COVID-19.

b. Continue training of employees.

c. Improve month end procedures.

d. Superintendent – Grounds/Maintenance report

- a. April, May and into June were very dry. The water system had many breaks and repairs but Dodge and his team were able to make it through.
- e. Nemadji Women's and Men's Club – concerns/updates
 - a. Hoag has 86 members this year on the women's club which is down this year, but a higher amount than Hoag had hoped for. Some people have had issues paying with their players card so if golf staff could be trained. Hoag was worried about the staff member that had COVID and is wondering what information can be shared as far as what areas that employee was in. Beaudry confirmed that they released the department, but that they are unable to provide further detail due to HIPPA laws. Hoag has also heard good feedback about the friendly staff at the course. Gunderson stated the Mens club membership is also down from last year. He believes their current membership is around 350 members. The Mens club hosted the Red White and Blue event on July 3rd.

5. Future agenda items

6. Next meeting Monday, August 10, 2020 at 12:00 p.m. by Zoom.

MOTION by Kolbe, seconded by Hoag and carried to adjourn the meeting at 12:49 p.m.

Minutes submitted to the Council Meeting of August 4, 2020.

Nemadji
Balance Sheet
For the Six Months Ending June 30, 2020

	06/30/20	12/31/19	06/30/19
ASSETS			
CURRENT ASSETS:			
Cash			
Cash - Operating	554,843	42,227	0
Cash - Payroll	17,385	51,089	0
Cash - Housebank & Other	2,500	0	0
Total Cash	574,727	93,316	0
Other Current Assets			
Inventory - Merchandise	41,877	0	0
Inventory - Food & Beverage	15,540	0	0
Total Other Current Assets	57,417	0	0
TOTAL CURRENT ASSETS	632,145	93,316	0
 TOTAL ASSETS	 632,145	 93,316	 0

Nemadji
Balance Sheet
For the Six Months Ending June 30, 2020

	06/30/20	12/31/19	06/30/19
LIABILITIES AND STOCKHOLDERS' EQUITY			
CURRENT LIABILITIES:			
Accts Pay - Trade	115,835	20,790	0
Accrued Expenses	3,000	0	0
Accrued Payroll	20,532	4,327	0
Accrued Taxes	39,878	0	0
Deferred Revenue	118,337	0	0
TOTAL CURRENT LIABILITIES	297,582	25,117	0
LONG-TERM LIABILITIES:			
Long-term debt	405,795	133,660	0
TOTAL LONG-TERM LIABILITIES	405,795	133,660	0
TOTAL LIABILITIES	703,377	158,777	0
STOCKHOLDER'S EQUITY			
Retained Earnings	(71,232)	(65,461)	0
Net Retained Earnings	(71,232)	(65,461)	0
Stockholders Equity	(71,232)	(65,461)	0
TOTAL STOCKHOLDER'S EQUITY	(71,232)	(65,461)	0
TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY	632,145	93,316	0

Nemadji
Summary of All Units
For the Six Months Ending June 30, 2020

Actual	MTD Budget	% of Budget	MTD Prior Year	% of PY		Actual	YTD Budget	% of Budget	YTD Prior Year	% of PY	Annual Budget	Rolling 12 Months
REVENUES												
127,654	99,100	129%	0	0%	Green Fees	239,996	173,785	138%	0	0%	569,465	239,996
73,883	26,379	280%	0	0%	Annual Pass Revenue	114,194	37,603	304%	0	0%	165,362	114,194
70,624	40,707	173%	0	0%	Cart Fee	117,003	69,212	169%	0	0%	232,706	117,003
28,699	21,750	132%	0	0%	Merchandise	40,725	43,700	93%	0	0%	158,300	40,725
91	800	11%	0	0%	Handicap Fee	299	12,725	2%	0	0%	13,175	299
1,104	0	0%	0	0%	Other Pro Shop Revenue	3,651	0	0%	0	0%	0	3,651
4	0	0%	0	0%	Pull Cart Rental	27	0	0%	0	0%	0	27
0	300	0%	0	0%	Rental Clubs	0	480	0%	0	0%	1,935	0
8,822	6,500	136%	0	0%	Range	14,050	16,650	84%	0	0%	33,650	14,050
10,711	15,640	68%	0	0%	Food	18,588	24,623	75%	0	0%	88,081	18,588
9,408	4,914	191%	0	0%	Beverage	12,708	7,655	166%	0	0%	27,899	12,708
29,994	24,786	121%	0	0%	Beer	45,295	38,271	118%	0	0%	139,609	45,295
16,425	10,542	156%	0	0%	Liquor	17,832	16,237	110%	0	0%	59,283	17,832
0	500	0%	0	0%	General & Admin. Revenue	0	5,500	0%	0	0%	5,500	0
377,419	251,918	150%	0	0%	Total Revenues	624,367	446,443	140%	0	0%	1,494,966	624,367
COST OF GOODS SOLD												
24,162	14,265	169%	0	0%	COGS - Merchandise	32,052	29,023	110%	0	0%	105,368	32,052
9,903	5,943	167%	0	0%	COGS - Food	10,444	9,417	111%	0	0%	33,629	10,444
3,384	1,573	215%	0	0%	COGS - Beverage	3,911	2,450	160%	0	0%	9,008	3,911
13,661	7,931	172%	0	0%	COGS - Beer	19,951	12,247	163%	0	0%	45,067	19,951
5,623	3,113	181%	0	0%	COGS - Liquor	6,667	4,786	139%	0	0%	18,028	6,667
(1)	0	0%	0	0%	COGS - Tobacco	45	0	0%	0	0%	0	45
56,733	32,825	173%	0	0%	Total COGS	73,079	57,922	126%	0	0%	211,100	73,079
320,686	219,093	146%	0	0%	GROSS MARGIN	551,288	388,521	142%	0	0%	1,283,865	551,288
84.19%	65.59%	128.37%	0.00%	0.00%	COGS - Merchandise %	78.70%	66.41%	118.51%	0.00%	0.00%	66.56%	142.44%
92.46%	38.00%	243.31%	0.00%	0.00%	COGS - Food %	56.18%	38.24%	146.91%	0.00%	0.00%	38.18%	113.24%
35.97%	32.00%	112.40%	0.00%	0.00%	COGS - Beverage %	30.77%	32.00%	96.17%	0.00%	0.00%	32.29%	314.28%
45.55%	32.00%	142.33%	0.00%	0.00%	COGS - Beer %	44.07%	32.00%	137.71%	0.00%	0.00%	32.28%	164.58%
34.24%	29.53%	115.95%	0.00%	0.00%	COGS - Liquor %	37.39%	29.47%	126.86%	0.00%	0.00%	30.41%	107.43%
48.95%	33.21%	147.38%	0.00%	0.00%	COGS - All Food & Bev	43.45%	33.30%	130.49%	0.00%	0.00%	33.58%	157.34%
PAYROLL												
20,578	22,085	93%	0	0%	Gross Payroll - Salaried	110,579	125,842	88%	0	0%	278,752	125,002
51,904	58,056	89%	0	0%	Gross Payroll - Hourly	99,431	139,890	71%	0	0%	340,700	101,654
1,831	0	0%	0	0%	Gross Payroll - Overtime	4,496	0	0%	0	0%	0	4,496
74,313	80,141	93%	0	0%	S/T Wages	214,507	265,732	81%	0	0%	619,452	231,152
5,743	6,131	94%	0	0%	Payroll Tax - FICA	16,012	20,329	79%	0	0%	47,388	16,912
5,024	3,029	166%	0	0%	Payroll Tax - UC	11,060	9,624	115%	0	0%	18,710	11,626
1,394	1,700	82%	0	0%	Payroll Tax - WC	4,112	5,449	75%	0	0%	12,951	4,361
4,112	4,686	88%	0	0%	Benefits	18,488	24,657	75%	0	0%	53,187	19,744
16,273	15,546	105%	0	0%	S/T Adders	49,672	60,058	83%	0	0%	132,236	52,642
90,586	95,687	95%	0	0%	TOTAL PAYROLL	264,178	325,790	81%	0	0%	751,688	283,794
OPERATING EXPENSES												
17,484	8,000	219%	0	0%	Chemicals	40,954	32,000	128%	0	0%	59,000	40,954
0	0	0%	0	0%	Computer Supplies	0	0	0%	0	0%	0	100
0	100	0%	0	0%	Course Accessories	1,363	1,600	85%	0	0%	2,000	1,363
0	100	0%	0	0%	Decorations	0	1,000	0%	0	0%	1,400	0
0	500	0%	0	0%	Displays/Fixtures	24	1,500	2%	0	0%	1,500	24
1,810	9,000	20%	0	0%	Gas/Oil	6,610	15,350	43%	0	0%	39,800	8,320
0	200	0%	0	0%	Janitorial Supplies	150	1,400	11%	0	0%	2,200	150
1,385	850	163%	0	0%	Landscape Expense	3,102	1,350	230%	0	0%	2,000	3,102
911	100	911%	0	0%	Laundry/Linens	911	300	304%	0	0%	700	911
3,845	0	0%	0	0%	Laundry/Uniforms	4,185	8,600	49%	0	0%	9,900	4,185
0	100	0%	0	0%	Mens & Ladies Club Expenses	0	200	0%	0	0%	600	0
0	0	0%	0	0%	Menus	0	400	0%	0	0%	400	0
0	0	0%	0	0%	Office Furniture	0	600	0%	0	0%	600	63
0	100	0%	0	0%	Propane Gas	388	200	194%	0	0%	500	736
0	0	0%	0	0%	Range Balls	0	3,000	0%	0	0%	5,500	0
7,383	0	0%	0	0%	Range Equipment	9,379	8,000	117%	0	0%	8,000	9,379
0	0	0%	0	0%	Range Mats	0	3,000	0%	0	0%	3,000	0
0	0	0%	0	0%	Safety Equipment	0	400	0%	0	0%	400	0
2,162	2,000	108%	0	0%	Sand/Topdress	2,522	6,000	42%	0	0%	12,000	2,522
0	0	0%	0	0%	Scorecards	1,918	3,000	64%	0	0%	3,000	1,918
726	0	0%	0	0%	Seeds/Trees	2,284	2,000	114%	0	0%	2,400	2,284
8,605	2,950	292%	0	0%	Supplies	35,280	19,450	181%	0	0%	28,300	41,044
0	100	0%	0	0%	Tournament Expense	0	600	0%	0	0%	1,200	0
0	0	0%	0	0%	Building Maintenance	66	0	0%	0	0%	0	66
203	300	68%	0	0%	Cable Tv Expense	716	1,500	48%	0	0%	3,200	716
78	100	78%	0	0%	Computer Service	2,041	600	340%	0	0%	1,200	2,041
0	1,150	0%	0	0%	Handicap Expense	384	3,450	11%	0	0%	8,050	384
7,318	1,500	488%	0	0%	Irrigation	13,035	3,000	435%	0	0%	7,000	13,035
0	50	0%	0	0%	Lesson Expense	92	3,800	2%	0	0%	4,000	92
6,206	2,600	239%	0	0%	Repair & Maint - Equipment	26,606	18,100	147%	0	0%	37,200	26,766

Nemadji
Summary of All Units
For the Six Months Ending June 30, 2020

Actual	MTD Budget	% of Budget	MTD Prior Year	% of PY		Actual	YTD Budget	% of Budget	YTD Prior Year	% of PY	Annual Budget	Rolling 12 Months
1,768	400	442%	0	0%	Repair & Maint - Building	12,964	2,000	648%	0	0%	4,000	13,991
0	200	0%	0	0%	Security	745	1,200	62%	0	0%	2,400	895
32,804	19,000	173%	0	0%	Cart Lease	32,804	38,000	86%	0	0%	114,000	32,804
0	1,000	0%	0	0%	Cart Rental - Short Term	0	1,000	0%	0	0%	5,000	0
0	2,000	0%	0	0%	Equipment Lease	0	4,000	0%	0	0%	12,000	0
0	0	0%	0	0%	Equipment Rental	0	0	0%	0	0%	7,000	0
0	0	0%	0	0%	Pull Cart Expense	0	400	0%	0	0%	400	0
1,084	1,900	57%	0	0%	Utilities - Electric	3,743	8,200	46%	0	0%	18,950	4,366
95	0	0%	0	0%	Utilities - Gas	1,592	2,900	55%	0	0%	5,800	1,854
228	410	56%	0	0%	Utilities - Telephone/Fax	1,408	2,460	57%	0	0%	4,920	2,273
1,044	600	174%	0	0%	Utilities - Waste	2,779	2,100	132%	0	0%	5,200	2,779
282	375	75%	0	0%	Utilities - Water	1,208	1,900	64%	0	0%	4,000	1,517
815	4,000	20%	0	0%	Advertising & Promotion	5,683	16,550	34%	0	0%	30,000	5,683
0	0	0%	0	0%	Seminars/Trade Shows	0	600	0%	0	0%	2,500	0
246	2,200	11%	0	0%	Bank Charges	1,237	5,200	24%	0	0%	15,700	1,501
(6)	0	0%	0	0%	Cash Short/(Over)	(33)	0	0%	0	0%	0	(33)
45	75	59%	0	0%	Cell Phone	520	450	115%	0	0%	900	520
211	300	70%	0	0%	Copier/Photocopies	538	1,800	30%	0	0%	3,600	538
5,161	0	0%	0	0%	Credit Card Discounts	12,812	0	0%	0	0%	0	12,812
1,058	600	176%	0	0%	Dues & Subscriptions	4,233	2,400	176%	0	0%	3,600	4,233
0	100	0%	0	0%	Education & Training	810	5,600	14%	0	0%	6,200	810
1,000	1,000	100%	0	0%	Insurance Expense	1,000	6,000	17%	0	0%	12,000	3,038
2,000	0	0%	0	0%	O/S - Accounting	4,000	0	0%	0	0%	0	4,000
0	0	0%	0	0%	O/S - Legal	50	1,000	5%	0	0%	1,000	50
21	0	0%	0	0%	O/S - Other	45	550	8%	0	0%	550	45
225	600	38%	0	0%	Payroll Processing Fee	1,540	1,700	91%	0	0%	5,500	1,540
61	50	122%	0	0%	Postage/Shipping	501	300	167%	0	0%	600	571
0	1,000	0%	0	0%	Professional Dues	0	1,000	0%	0	0%	1,000	0
0	250	0%	0	0%	Staff Communications	1,500	1,900	79%	0	0%	2,800	1,500
60	900	7%	0	0%	Tax/Licenses/Fees	3,933	2,925	134%	0	0%	3,975	3,933
0	0	0%	0	0%	Travel - Air	411	4,200	10%	0	0%	5,350	1,087
203	30	678%	0	0%	Travel - Auto	1,191	1,010	118%	0	0%	1,880	2,024
381	0	0%	0	0%	Travel - Hotel	1,159	2,800	41%	0	0%	4,200	2,339
198	50	396%	0	0%	Travel - Meals	419	1,300	32%	0	0%	2,000	655
60	0	0%	0	0%	Travel - Other	60	0	0%	0	0%	0	305
107,160	66,840	160%	0	0%	TOTAL OPERATING EXPEN	250,881	261,845	96%	0	0%	532,075	267,825
122,941	56,566	217%	0	0%	EBITDA	36,229	(199,114)	-18%	0	0%	102	(331)
7,000	7,000	100%	0	0%	Management Fee	42,000	42,000	100%	0	0%	84,420	55,067
7,000	7,000	100%	0	0%	Management Fees	42,000	42,000	100%	0	0%	84,420	55,067
0	0	0%	0	0%	Non-Operating Expenses	0	0	0%	0	0%	0	15,834
0	0	0%	0	0%	S/T OTHER EXPENSES	0	0	0%	0	0%	0	15,834
115,941	49,566	234%	0	0%	NET INCOME	(5,771)	(241,114)	2%	0	0%	(84,318)	(71,232)

Nemadji
Course & Grounds
For the Six Months Ending June 30, 2020

Actual	MTD Budget	% of Budget	MTD Prior Year	% of PY		Actual	YTD Budget	% of Budget	YTD Prior Year	% of PY	Annual Budget	Rolling 12 Months
REVENUES												
127,654	99,100	129%	0	0%	Green Fees	239,996	173,785	138%	0	0%	569,465	239,996
73,883	26,379	280%	0	0%	Annual Pass Revenue	114,194	37,603	304%	0	0%	165,362	114,194
201,537	125,479	161%	0	0%	Total Revenues	354,190	211,388	168%	0	0%	734,827	354,190
201,537	125,479	161%	0	0%	GROSS MARGIN	354,190	211,388	168%	0	0%	734,827	354,190
PAYROLL												
10,495	10,834	97%	0	0%	Gross Payroll - Salaried	57,310	58,336	98%	0	0%	128,540	64,728
25,927	23,863	109%	0	0%	Gross Payroll - Hourly	57,053	54,668	104%	0	0%	137,661	59,275
527	0	0%	0	0%	Gross Payroll - Overtime	1,236	0	0%	0	0%	0	1,236
36,949	34,697	106%	0	0%	S/T Wages	115,599	113,004	102%	0	0%	266,201	125,239
2,722	2,654	103%	0	0%	Payroll Tax - FICA	8,462	8,645	98%	0	0%	20,364	8,987
1,874	1,335	140%	0	0%	Payroll Tax - UC	5,189	4,029	129%	0	0%	7,569	5,507
747	736	102%	0	0%	Payroll Tax - WC	2,293	2,318	99%	0	0%	5,567	2,442
2,541	2,957	86%	0	0%	Benefits	10,694	14,280	75%	0	0%	32,088	11,908
7,884	7,682	103%	0	0%	S/T Adders	26,638	29,272	91%	0	0%	65,588	28,844
44,833	42,379	106%	0	0%	TOTAL PAYROLL	142,236	142,276	100%	0	0%	331,790	154,083
OPERATING EXPENSES												
17,484	8,000	219%	0	0%	Chemicals	40,954	32,000	128%	0	0%	59,000	40,954
0	100	0%	0	0%	Course Accessories	1,383	1,600	86%	0	0%	2,000	1,383
1,810	9,000	20%	0	0%	Gas/Oil	6,610	15,350	43%	0	0%	39,800	8,320
1,385	850	163%	0	0%	Landscape Expense	3,102	1,350	230%	0	0%	2,000	3,102
659	0	0%	0	0%	Laundry/Uniforms	762	3,600	21%	0	0%	3,600	762
0	0	0%	0	0%	Propane Gas	388	0	0%	0	0%	0	736
2,162	2,000	108%	0	0%	Sand/Topdress	2,522	6,000	42%	0	0%	12,000	2,522
726	0	0%	0	0%	Seeds/Trees	2,284	2,000	114%	0	0%	2,400	2,284
5,984	1,000	598%	0	0%	Supplies	25,295	8,500	298%	0	0%	13,000	29,559
7,318	1,500	488%	0	0%	Irrigation	13,035	3,000	435%	0	0%	7,000	13,035
2,052	2,000	103%	0	0%	Repair & Maint - Equipment	19,034	15,000	127%	0	0%	32,000	19,194
136	200	68%	0	0%	Repair & Maint - Building	188	800	24%	0	0%	1,600	1,215
0	2,000	0%	0	0%	Equipment Lease	0	4,000	0%	0	0%	12,000	0
0	0	0%	0	0%	Equipment Rental	0	0	0%	0	0%	7,000	0
0	400	0%	0	0%	Utilities - Electric	991	2,400	41%	0	0%	4,800	1,223
95	0	0%	0	0%	Utilities - Gas	989	2,900	34%	0	0%	5,800	989
0	110	0%	0	0%	Utilities - Telephone/Fax	30	660	5%	0	0%	1,320	821
0	100	0%	0	0%	Utilities - Waste	216	600	36%	0	0%	1,200	216
282	125	226%	0	0%	Utilities - Water	569	400	142%	0	0%	1,000	667
0	0	0%	0	0%	Seminars/Trade Shows	0	600	0%	0	0%	2,500	0
45	75	59%	0	0%	Cell Phone	345	450	77%	0	0%	900	345
400	400	100%	0	0%	Dues & Subscriptions	1,310	1,200	109%	0	0%	1,200	1,310
0	0	0%	0	0%	Education & Training	673	0	0%	0	0%	0	673
0	250	0%	0	0%	Staff Communications	1,500	1,900	79%	0	0%	2,800	1,500
40,537	28,110	144%	0	0%	TOTAL OPERATING EXPEN	122,178	104,310	117%	0	0%	214,920	130,807
116,167	54,991	211%	0	0%	EBITDA	89,776	(35,197)	-255%	0	0%	188,117	69,300
116,167	54,991	211%	0	0%	NET INCOME	89,776	(35,197)	-255%	0	0%	188,117	69,300

Nemadji
Carts
For the Six Months Ending June 30, 2020

Actual	MTD Budget	% of Budget	MTD Prior Year	% of PY		Actual	YTD Budget	% of Budget	YTD Prior Year	% of PY	Annual Budget	Rolling 12 Months
70,624	40,707	173%	0	0%	REVENUES	117,003	69,212	169%	0	0%	232,706	117,003
70,624	40,707	173%	0	0%	Cart Fee	117,003	69,212	169%	0	0%	232,706	117,003
70,624	40,707	173%	0	0%	Total Revenues	117,003	69,212	169%	0	0%	232,706	117,003
					GROSS MARGIN							
					PAYROLL							
3,426	2,914	118%	0	0%	Gross Payroll - Hourly	3,426	7,085	48%	0	0%	16,406	3,426
38	0	0%	0	0%	Gross Payroll - Overtime	38	0	0%	0	0%	0	38
3,464	2,914	119%	0	0%	S/T Wages	3,464	7,085	49%	0	0%	16,406	3,464
265	223	119%	0	0%	Payroll Tax - FICA	265	542	49%	0	0%	1,255	265
242	147	165%	0	0%	Payroll Tax - UC	242	358	68%	0	0%	829	242
72	62	117%	0	0%	Payroll Tax - WC	72	146	50%	0	0%	344	72
580	432	134%	0	0%	S/T Adders	580	1,046	55%	0	0%	2,427	580
4,044	3,346	121%	0	0%	TOTAL PAYROLL	4,044	8,131	50%	0	0%	18,834	4,044
					OPERATING EXPENSES							
241	100	241%	0	0%	Supplies	305	500	61%	0	0%	1,000	305
32,804	19,000	173%	0	0%	Cart Lease	32,804	38,000	86%	0	0%	114,000	32,804
0	1,000	0%	0	0%	Cart Rental - Short Term	0	1,000	0%	0	0%	5,000	0
33,045	20,100	164%	0	0%	TOTAL OPERATING EXPEN	33,109	39,500	84%	0	0%	120,000	33,109
33,535	17,261	194%	0	0%	EBITDA	79,851	21,582	370%	0	0%	93,873	79,851
33,535	17,261	194%	0	0%	NET INCOME	79,851	21,582	370%	0	0%	93,873	79,851

Nemadji
Range
For the Six Months Ending June 30, 2020

Actual	MTD Budget	% of Budget	MTD Prior Year	% of PY		Actual	YTD Budget	% of Budget	YTD Prior Year	% of PY	Annual Budget	Rolling 12 Months
8,822	6,500	136%	0	0%	REVENUES							
8,822	6,500	136%	0	0%	Range	14,050	16,650	84%	0	0%	33,650	14,050
8,822	6,500	136%	0	0%	Total Revenues	14,050	16,650	84%	0	0%	33,650	14,050
					GROSS MARGIN	14,050	16,650	84%	0	0%	33,650	14,050
					PAYROLL							
0	643	0%	0	0%	Gross Payroll - Hourly	0	1,468	0%	0	0%	3,544	0
0	643	0%	0	0%	S/T Wages	0	1,468	0%	0	0%	3,544	0
0	49	0%	0	0%	Payroll Tax - FICA	0	112	0%	0	0%	271	0
0	32	0%	0	0%	Payroll Tax - UC	0	74	0%	0	0%	179	0
0	14	0%	0	0%	Payroll Tax - WC	0	30	0%	0	0%	74	0
0	95	0%	0	0%	S/T Adders	0	217	0%	0	0%	525	0
0	738	0%	0	0%	TOTAL PAYROLL	0	1,685	0%	0	0%	4,069	0
					OPERATING EXPENSES							
0	0	0%	0	0%	Range Balls	0	3,000	0%	0	0%	5,500	0
7,383	0	0%	0	0%	Range Equipment	9,379	8,000	117%	0	0%	8,000	9,379
0	0	0%	0	0%	Range Mats	0	3,000	0%	0	0%	3,000	0
0	50	0%	0	0%	Supplies	0	450	0%	0	0%	800	0
7,383	50	14766%	0	0%	TOTAL OPERATING EXPEN	9,379	14,450	65%	0	0%	17,300	9,379
1,439	5,712	25%	0	0%	EBITDA	4,671	515	906%	0	0%	12,281	4,671
1,439	5,712	25%	0	0%	NET INCOME	4,671	515	906%	0	0%	12,281	4,671

Nemadji
F & B Ala Carte
For the Six Months Ending June 30, 2020

Actual	MTD Budget	% of Budget	MTD Prior Year	% of PY		Actual	YTD Budget	% of Budget	YTD Prior Year	% of PY	Annual Budget	Rolling 12 Months
REVENUES												
10,711	15,640	68%	0	0%	Food	18,588	24,623	75%	0	0%	88,081	18,588
9,408	4,914	191%	0	0%	Beverage	12,708	7,655	166%	0	0%	27,899	12,708
29,994	24,786	121%	0	0%	Beer	45,295	38,271	118%	0	0%	139,609	45,295
16,425	10,542	156%	0	0%	Liquor	17,832	16,237	110%	0	0%	59,283	17,832
66,539	55,881	119%	0	0%	Total Revenues	94,423	86,787	109%	0	0%	314,872	94,423
COST OF GOODS SOLD												
9,903	5,943	167%	0	0%	COGS - Food	10,444	9,417	111%	0	0%	33,629	10,444
3,384	1,573	215%	0	0%	COGS - Beverage	3,911	2,450	160%	0	0%	9,008	3,911
13,661	7,931	172%	0	0%	COGS - Beer	19,961	12,247	163%	0	0%	45,067	19,961
5,623	3,113	181%	0	0%	COGS - Liquor	6,667	4,786	139%	0	0%	18,028	6,667
(1)	0	0%	0	0%	COGS - Tobacco	45	0	0%	0	0%	0	45
32,571	18,560	175%	0	0%	Total COGS	41,027	28,899	142%	0	0%	105,733	41,027
33,968	37,322	91%	0	0%	GROSS MARGIN	53,396	57,888	92%	0	0%	209,140	53,396
92.46%	38.00%	243.31%	0.00%	0.00%	COGS - Food %	56.18%	38.24%	146.91%	0.00%	0.00%	38.18%	113.24%
35.97%	32.00%	112.40%	0.00%	0.00%	COGS - Beverage %	30.77%	32.00%	96.17%	0.00%	0.00%	32.29%	314.28%
45.55%	32.00%	142.33%	0.00%	0.00%	COGS - Beer %	44.07%	32.00%	137.71%	0.00%	0.00%	32.28%	164.58%
34.24%	29.53%	115.95%	0.00%	0.00%	COGS - Liquor %	37.39%	29.47%	126.86%	0.00%	0.00%	30.41%	107.43%
48.95%	33.21%	147.38%	0.00%	0.00%	COGS - All Food & Bev	43.45%	33.30%	130.49%	0.00%	0.00%	33.58%	157.34%
PAYROLL												
3,077	0	0%	0	0%	Gross Payroll - Salaried	10,769	0	0%	0	0%	0	10,769
8,135	15,343	53%	0	0%	Gross Payroll - Hourly	10,330	35,108	29%	0	0%	81,927	10,330
301	0	0%	0	0%	Gross Payroll - Overtime	503	0	0%	0	0%	0	503
11,512	15,343	75%	0	0%	S/T Wages	21,602	35,108	62%	0	0%	81,927	21,602
1,096	1,174	93%	0	0%	Payroll Tax - FICA	1,867	2,686	70%	0	0%	6,267	1,867
2,066	766	270%	0	0%	Payroll Tax - UC	2,768	1,764	157%	0	0%	3,860	2,768
148	325	46%	0	0%	Payroll Tax - WC	320	725	44%	0	0%	1,718	320
165	0	0%	0	0%	Benefits	247	0	0%	0	0%	0	247
3,474	2,265	153%	0	0%	S/T Adders	5,203	5,175	101%	0	0%	11,845	5,203
14,987	17,608	85%	0	0%	TOTAL PAYROLL	26,805	40,283	67%	0	0%	93,772	26,805
OPERATING EXPENSES												
0	100	0%	0	0%	Decorations	0	1,000	0%	0	0%	1,400	0
911	100	911%	0	0%	Laundry/Linens	911	300	304%	0	0%	700	911
595	0	0%	0	0%	Laundry/Unifoms	595	1,500	40%	0	0%	1,800	595
0	0	0%	0	0%	Menus	0	400	0%	0	0%	400	0
0	100	0%	0	0%	Propane Gas	0	200	0%	0	0%	500	0
0	0	0%	0	0%	Safety Equipment	0	200	0%	0	0%	200	0
869	1,500	58%	0	0%	Supplies	1,897	6,000	32%	0	0%	9,000	1,897
2,244	500	449%	0	0%	Repair & Maint - Equipment	2,393	2,500	96%	0	0%	4,000	2,393
42	100	42%	0	0%	Tax/Licenses/Fees	42	900	5%	0	0%	1,500	42
4,662	2,400	194%	0	0%	TOTAL OPERATING EXPEN	5,839	13,000	45%	0	0%	19,500	5,839
14,319	17,314	83%	0	0%	EBITDA	20,753	4,605	451%	0	0%	95,868	20,753
14,319	17,314	83%	0	0%	NET INCOME	20,753	4,605	451%	0	0%	95,868	20,753

Nemadji
Golf Shop
For the Six Months Ending June 30, 2020

Actual	MTD Budget	% of Budget	MTD Prior Year	% of PY		Actual	YTD Budget	% of Budget	YTD Prior Year	% of PY	Annual Budget	Rolling 12 Months
					REVENUES							
28,699	21,750	132%	0	0%	Merchandise	40,725	43,700	93%	0	0%	158,300	40,725
91	800	11%	0	0%	Handicap Fee	299	12,725	2%	0	0%	13,175	299
1,104	0	0%	0	0%	Other Pro Shop Revenue	3,651	0	0%	0	0%	0	3,651
4	0	0%	0	0%	Pull Cart Rental	27	0	0%	0	0%	0	27
0	300	0%	0	0%	Rental Clubs	0	480	0%	0	0%	1,935	0
29,897	22,850	131%	0	0%	Total Revenues	44,701	56,905	79%	0	0%	173,410	44,701
					COST OF GOODS SOLD							
24,162	14,265	169%	0	0%	COGS - Merchandise	32,052	29,023	110%	0	0%	105,368	32,052
24,162	14,265	169%	0	0%	Total COGS	32,052	29,023	110%	0	0%	105,368	32,052
5,735	8,585	67%	0	0%	GROSS MARGIN	12,649	27,883	45%	0	0%	68,043	12,649
84.19%	65.59%	128.37%	0.00%	0.00%	COGS - Merchandise %	78.70%	66.41%	118.51%	0.00%	0.00%	66.56%	142.44%
					PAYROLL							
12,467	12,808	97%	0	0%	Gross Payroll - Hourly	24,487	31,107	79%	0	0%	76,333	24,487
932	0	0%	0	0%	Gross Payroll - Overtime	2,328	0	0%	0	0%	0	2,328
13,398	12,808	105%	0	0%	S/T Wages	26,815	31,107	86%	0	0%	76,333	26,815
1,034	980	105%	0	0%	Payroll Tax - FICA	2,060	2,380	87%	0	0%	5,839	2,060
733	638	115%	0	0%	Payroll Tax - UC	1,637	1,562	105%	0	0%	3,540	1,637
257	272	95%	0	0%	Payroll Tax - WC	482	641	75%	0	0%	1,601	482
2,024	1,889	107%	0	0%	S/T Adders	4,180	4,583	91%	0	0%	10,980	4,180
15,423	14,697	105%	0	0%	TOTAL PAYROLL	30,995	35,690	87%	0	0%	87,312	30,995
					OPERATING EXPENSES							
0	500	0%	0	0%	Displays/Fixtures	24	1,500	2%	0	0%	1,500	24
2,591	0	0%	0	0%	Laundry/Uniforms	2,591	2,500	104%	0	0%	3,000	2,591
0	100	0%	0	0%	Mens & Ladies Club Expenses	0	200	0%	0	0%	600	0
0	0	0%	0	0%	Safety Equipment	0	200	0%	0	0%	200	0
0	0	0%	0	0%	Scorecards	1,918	3,000	64%	0	0%	3,000	1,918
0	1,150	0%	0	0%	Handicap Expense	384	3,450	11%	0	0%	8,050	384
0	50	0%	0	0%	Lesson Expense	92	3,800	2%	0	0%	4,000	92
0	0	0%	0	0%	Pull Cart Expense	0	400	0%	0	0%	400	0
(6)	0	0%	0	0%	Cash Short/(Over)	(6)	0	0%	0	0%	0	(6)
2,585	1,800	144%	0	0%	TOTAL OPERATING EXPEN	5,003	15,050	33%	0	0%	20,750	5,003
(12,272)	(7,912)	155%	0	0%	EBITDA	(23,349)	(22,858)	102%	0	0%	(40,020)	(23,349)
(12,272)	(7,912)	155%	0	0%	NET INCOME	(23,349)	(22,858)	102%	0	0%	(40,020)	(23,349)

Nemadji
G & A
For the Six Months Ending June 30, 2020

Actual	MTD Budget	% of Budget	MTD Prior Year	% of PY	Actual	YTD Budget	% of Budget	YTD Prior Year	% of PY	Annual Budget	Rolling 12 Months
0	500	0%	0	0%	0	5,500	0%	0	0%	5,500	0
0	500	0%	0	0%	0	5,500	0%	0	0%	5,500	0
0	500	0%	0	0%	0	5,500	0%	0	0%	5,500	0
7,005	11,251	62%	0	0%	42,500	67,506	63%	0	0%	150,212	49,505
0	2,486	0%	0	0%	0	10,454	0%	0	0%	24,829	0
7,005	13,737	51%	0	0%	42,500	77,960	55%	0	0%	175,041	49,505
474	1,051	45%	0	0%	3,010	5,964	50%	0	0%	13,391	3,385
0	111	0%	0	0%	938	1,837	51%	0	0%	2,734	1,186
1,407	1,729	81%	0	0%	864	1,589	54%	0	0%	3,648	963
2,018	3,182	63%	0	0%	7,547	10,377	73%	0	0%	21,099	7,589
9,023	16,919	53%	0	0%	12,358	19,766	63%	0	0%	40,872	13,122
9,023	16,919	53%	0	0%	54,858	97,727	56%	0	0%	215,912	62,628
0	0	0%	0	0%	0	0	0%	0	0%	0	100
0	200	0%	0	0%	150	1,400	11%	0	0%	2,200	150
0	0	0%	0	0%	238	1,000	24%	0	0%	1,500	238
0	0	0%	0	0%	0	600	0%	0	0%	600	83
1,510	300	503%	0	0%	7,783	4,000	195%	0	0%	4,500	9,283
0	100	0%	0	0%	0	600	0%	0	0%	1,200	0
0	0	0%	0	0%	66	0	0%	0	0%	0	66
203	300	68%	0	0%	716	1,500	48%	0	0%	3,200	716
78	100	78%	0	0%	2,041	600	340%	0	0%	1,200	2,041
1,909	100	1909%	0	0%	5,178	600	863%	0	0%	1,200	5,178
1,632	200	816%	0	0%	12,776	1,200	1065%	0	0%	2,400	12,776
0	200	0%	0	0%	745	1,200	62%	0	0%	2,400	895
1,084	1,500	72%	0	0%	2,752	5,800	47%	0	0%	14,150	3,143
0	0	0%	0	0%	603	0	0%	0	0%	0	865
228	300	76%	0	0%	1,378	1,800	77%	0	0%	3,600	1,453
1,044	500	209%	0	0%	2,564	1,500	171%	0	0%	4,000	2,564
0	250	0%	0	0%	640	1,500	43%	0	0%	3,000	851
246	2,200	11%	0	0%	1,237	5,200	24%	0	0%	15,700	1,501
0	0	0%	0	0%	(27)	0	0%	0	0%	0	(27)
0	0	0%	0	0%	175	0	0%	0	0%	0	175
211	300	70%	0	0%	538	1,800	30%	0	0%	3,600	538
5,161	0	0%	0	0%	12,812	0	0%	0	0%	0	12,812
658	200	329%	0	0%	2,923	1,200	244%	0	0%	2,400	2,923
0	100	0%	0	0%	137	5,600	2%	0	0%	6,200	137
1,000	1,000	100%	0	0%	1,000	6,000	17%	0	0%	12,000	3,038
2,000	0	0%	0	0%	4,000	0	0%	0	0%	0	4,000
0	0	0%	0	0%	50	1,000	5%	0	0%	1,000	50
21	0	0%	0	0%	45	550	8%	0	0%	550	45
225	600	38%	0	0%	1,540	1,700	91%	0	0%	5,500	1,540
61	50	122%	0	0%	501	300	167%	0	0%	600	571
0	1,000	0%	0	0%	0	1,000	0%	0	0%	1,000	0
18	800	2%	0	0%	3,891	2,025	192%	0	0%	2,475	3,891
0	0	0%	0	0%	411	4,200	10%	0	0%	5,350	1,087
203	30	678%	0	0%	1,191	1,010	118%	0	0%	1,880	2,024
381	0	0%	0	0%	1,159	2,800	41%	0	0%	4,200	2,339
198	50	396%	0	0%	419	1,300	32%	0	0%	2,000	655
60	0	0%	0	0%	60	0	0%	0	0%	0	305
18,131	10,380	175%	0	0%	69,690	58,985	118%	0	0%	109,605	78,005
(27,155)	(26,799)	101%	0	0%	(124,548)	(151,212)	82%	0	0%	(320,017)	(140,633)
7,000	7,000	100%	0	0%	42,000	42,000	100%	0	0%	84,420	55,067
7,000	7,000	100%	0	0%	42,000	42,000	100%	0	0%	84,420	55,067
0	0	0%	0	0%	0	0	0%	0	0%	0	15,834
0	0	0%	0	0%	0	0	0%	0	0%	0	15,834
(34,155)	(33,799)	101%	0	0%	(166,548)	(193,212)	86%	0	0%	(404,437)	(211,534)

Nemadji
Marketing
For the Six Months Ending June 30, 2020

Actual	MTD Budget	% of Budget	MTD Prior Year	% of PY		Actual	YTD Budget	% of Budget	YTD Prior Year	% of PY	Annual Budget	Rolling 12 Months
					PAYROLL							
1,950	0	0%	0	0%	Gross Payroll - Hourly	4,136	0	0%	0	0%	0	4,136
34	0	0%	0	0%	Gross Payroll - Overtime	391	0	0%	0	0%	0	391
1,984	0	0%	0	0%	S/T Wages	4,527	0	0%	0	0%	0	4,527
153	0	0%	0	0%	Payroll Tax - FICA	348	0	0%	0	0%	0	348
107	0	0%	0	0%	Payroll Tax - UC	285	0	0%	0	0%	0	285
32	0	0%	0	0%	Payroll Tax - WC	81	0	0%	0	0%	0	81
292	0	0%	0	0%	S/T Adders	714	0	0%	0	0%	0	714
2,276	0	0%	0	0%	TOTAL PAYROLL	5,241	0	0%	0	0%	0	5,241
815	4,000	20%	0	0%	OPERATING EXPENSES							
					Advertising & Promotion	5,683	16,550	34%	0	0%	30,000	5,683
815	4,000	20%	0	0%	TOTAL OPERATING EXPEN	5,683	16,550	34%	0	0%	30,000	5,683
(3,091)	(4,000)	77%	0	0%	EBITDA	(10,924)	(16,550)	66%	0	0%	(30,000)	(10,924)
(3,091)	(4,000)	77%	0	0%	NET INCOME	(10,924)	(16,550)	66%	0	0%	(30,000)	(10,924)



June 2020 GM Report

To: Golf Committee
From: Tom Beaudry, GM/Head Golf Professional
CC: Steve Loomis
Overview:
 May's financials

Nemadji Standard Summary Income Statement For the Five Months Ending May 31, 2020

Actual	MTD Budget	% of Budget	MTD Prior Year	% of PY		Actual	YTD Budget	% of Budget	YTD Prior Year	% of PY	Annual Budget	Rolling 12 Months
REVENUES												
176,880	100,527	176%	0	0%	Green Fees & Cart Fees	199,032	114,415	174%	0	0%	967,533	199,032
11,337	15,800	72%	0	0%	Merchandise	12,026	21,960	55%	0	0%	158,300	12,026
2,466	5,240	47%	0	0%	Other Pro Shop	2,778	12,105	23%	0	0%	15,110	2,778
5,038	5,500	92%	0	0%	Range	5,227	10,150	52%	0	0%	33,650	5,227
26,565	26,695	100%	0	0%	Food and Beverage	27,884	30,506	92%	0	0%	314,672	27,884
0	2,000	0%	0	0%	Other G&A Income	0	5,000	0%	0	0%	5,500	0
222,286	156,762	143%	0	0%	TOTAL REVENUE	246,947	194,525	127%	0	0%	1,454,966	246,947
COST OF SALES												
7,437	10,710	69%	0	0%	Merchandise	7,890	14,758	53%	0	0%	105,368	7,890
7,393	8,917	83%	0	0%	Food & Beverage	8,456	10,339	82%	0	0%	105,733	8,456
14,830	19,627	76%	0	0%	TOTAL COGS	16,346	25,097	65%	0	0%	211,100	16,346
65.6%	67.8%	96.8%	0.0%	0.0%	COGS - Merchandise %	65.6%	67.2%	97.6%	0.0%	0.0%	66.6%	66.3%
27.8%	33.4%	83.3%	0.0%	0.0%	COGS - Food & Beverage %	30.3%	33.3%	90.6%	0.0%	0.0%	33.6%	108.4%
PAYROLL												
39,577	37,004	107%	0	0%	Course and Grounds	97,403	99,897	98%	0	0%	331,790	109,249
0	3,752	0%	0	0%	Carts, Range, Starters, Etc.	0	5,731	0%	0	0%	22,902	0
9,066	14,301	63%	0	0%	Pro Shop	15,572	20,993	74%	0	0%	87,312	15,572
6,382	13,036	49%	0	0%	Food and Beverage	11,818	22,675	52%	0	0%	93,772	11,818
9,010	17,009	53%	0	0%	General and Administrative	45,835	80,808	57%	0	0%	215,912	53,604
1,627	0	0%	0	0%	Marketing	2,965	0	0%	0	0%	0	2,965
65,662	85,103	77%	0	0%	TOTAL PAYROLL	173,593	230,103	75%	0	0%	751,986	193,208
OPERATING EXPENSES												
42,438	34,385	123%	0	0%	Course and Grounds	81,641	76,200	107%	0	0%	214,920	90,270
2,059	33,400	6%	0	0%	Carts, Range, Starters, Etc.	2,059	33,800	6%	0	0%	137,300	2,059
763	3,900	20%	0	0%	Pro Shop	2,418	13,250	18%	0	0%	20,750	2,418
192	4,600	4%	0	0%	Food and Beverage	1,177	10,600	11%	0	0%	19,500	1,177
13,176	10,405	127%	0	0%	General and Administrative	51,559	48,605	106%	0	0%	109,605	59,574
669	4,000	17%	0	0%	Marketing	4,868	12,550	39%	0	0%	30,000	4,868
59,296	90,690	65%	0	0%	TOTAL OPERATING EXPENSES	143,721	195,005	74%	0	0%	532,075	160,666
139,788	195,420	72%	0	0%	TOTAL EXPENSES	333,660	450,205	74%	0	0%	1,494,863	370,220
82,438	(39,658)	-208%	0	0%	EBITDA	(86,713)	(255,680)	34%	0	0%	102	(123,273)
(7,000)	(7,000)	100%	0	0%	MANAGEMENT FEES	(35,000)	(35,000)	100%	0	0%	(84,420)	(48,067)
0	0	0%	0	0%	OTHER INCOME (EXPENSE)	0	0	0%	0	0%	0	(15,834)
0	0	0%	0	0%	Other Expenses / Capital Reserve / Impairment	0	0	0%	0	0%	0	(15,834)
75,498	(46,658)	-162%	0	0%	NET INCOME	(121,713)	(290,680)	42%	0	0%	(84,318)	(187,174)
PAID ROUNDS												
4,377	3,605	121%	0	0%	Paid Rounds	5,310	4,177	127%	0	0%	30,099	5,310
1,892	860	220%	0	0%	Member Rounds	1,965	950	207%	0	0%	12,625	1,965
45	0	0%	0	0%	Other Rounds	45	0	0%	0	0%	0	45
6,314	4,465	140%	0	0%	Total Rounds	7,320	5,127	143%	0	0%	42,724	7,320
51	43	118%	0	0%	Revenue/Paid Rounds	47	47	100%	0	0%	50	76
35	35	101%	0	0%	Revenue/Total Rounds	34	38	89%	0	0%	35	59
40	28	140%	0	0%	Green Fees / Cart Fees per Paid Rounds	37	27	137%	0	0%	32	64
28	23	124%	0	0%	Green Fees / Cart Fees per Total Rounds	27	22	122%	0	0%	23	50
4	6	70%	0	0%	F&B Revenue/Total Rounds	4	6	63%	0	0%	7	6
2	4	51%	0	0%	Merchandise Revenue/Total Rounds	2	4	50%	0	0%	4	2



Key Performance Highlights:

- May revenues exceed budget by 143%
- Total rounds played 6,314 exceeding budget by over 2,000
- Dollars per round exceed budget by \$5 per round

Key Performance Issues:

- Back of the house staffing still a challenge to find help

KemperSports Upcoming Key Initiatives:

Green to a tee-

Level one scheduled to be complete in 2020

Safety National-

First tournament held and the facility scored a 97 which indicates there is a lot to be accomplished to create a more safe work environment.

True Service-

Steve Loomis was onsite the first week in June to train levels 1-3. As we continue to bring new staff on we will work in smaller groups as part of onboarding to get them trained.

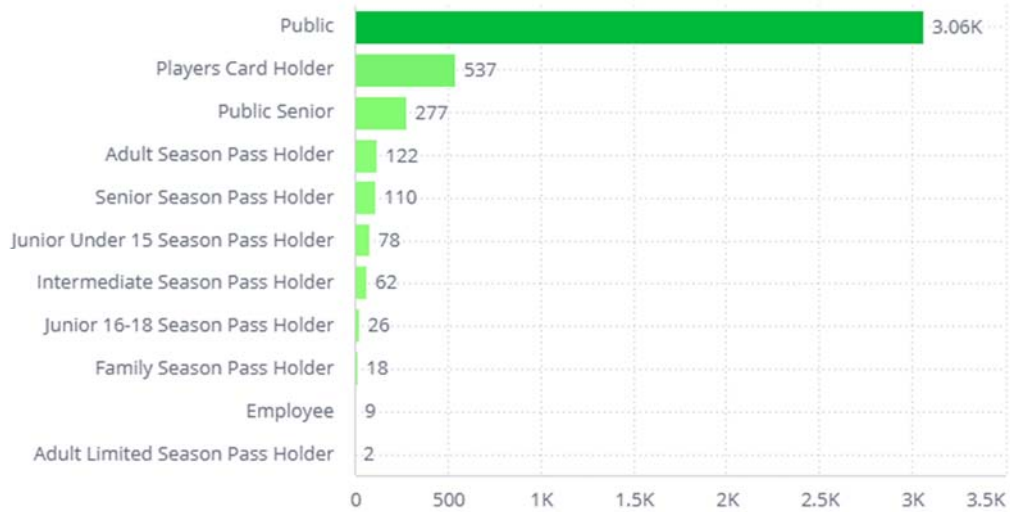


Course	NPS	Overall Rating	Service Rating	Course Rating	Food Rating	Recommend Rating	# of Surveys
June 2019	n/a	n/a	n/a	n/a	n/a	n/a	n/a
June 2020	79.1	9.0	9.3	8.5	8.6	9.3	177
Course	NPS	Overall Rating	Service Rating	Course Rating	Food Rating	Recommend Rating	# of Surveys
FY 19 TYD	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FY 20 YTD	74.9	8.9	9.2	8.3	8.8	9.2	315

Trending in the right direction with improved scores in NPS with increased survey numbers.



Season Passes:



Weather:

Rainfall in June: .73" (.45" on last two days of month)

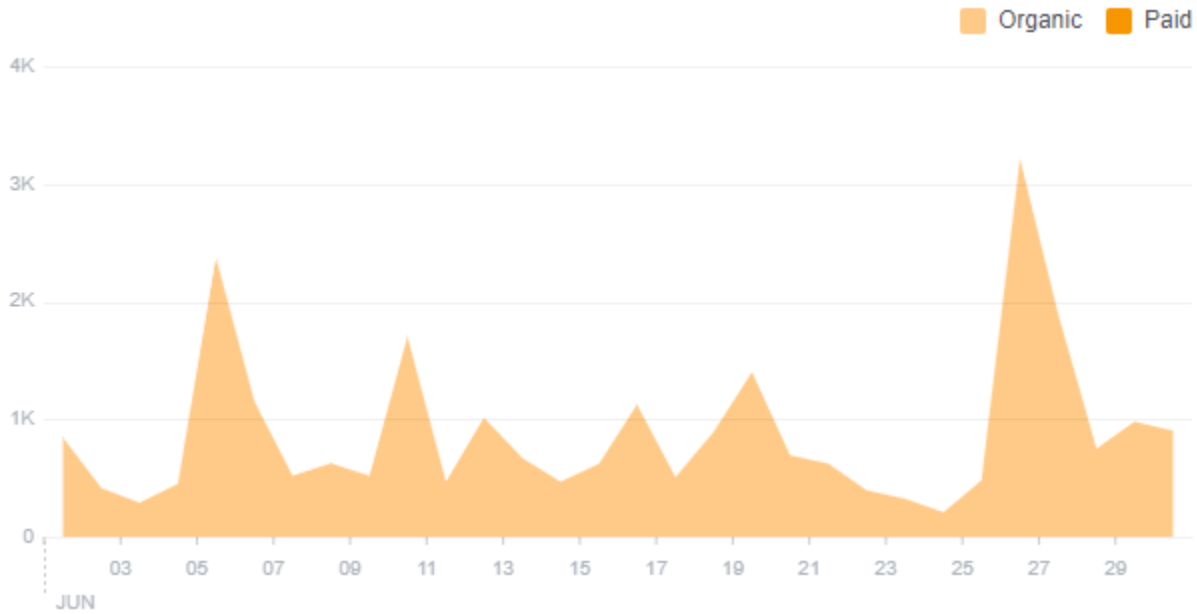
Personnel:

- Training for all staff continues as we work on our service levels
- We could still use additional help in the kitchen
- We will be looking for help in outside services and the golf shop



Marketing:

We had 18 Facebook posts in June. A fair amount of response based on no boosted ads.





The website continues to see increased traffic. Continuous updates regarding COVID are listed.



E-mail sign ups

CORE DATA	
Total of Customers	19,852 100%
Customers with Email	18,634 93.86%
Total Emails Valid	17069
Total Emails Invalid	1430
Undetermined	122
Total emails Not Verified	0
Customers with Phone	3,574 18.00%
New Customers	0 0%
New Customers with Email	0 0%
New Customers with Phone	0 0%
Sent Emails	43,519

Added over 400 new email sign ups in June



Tournament Booking Pace

Nemadji Golf Course				
Month	Actual - Booked	Budget	% of Budget	Variance to Budget
January2020	\$ -	\$ -		\$ -
February2020	\$ -	\$ -		\$ -
March2020	\$ -	\$ -		\$ -
April2020	\$ -	\$ 3,600	0%	\$ (3,600)
May2020	\$ -	\$ 18,200	0%	\$ (18,200)
June2020	\$ 7,840	\$ 27,000	29%	\$ (19,160)
July2020	\$ 2,640	\$ 46,200	6%	\$ (43,560)
August2020	\$ 13,334	\$ 27,800	48%	\$ (14,466)
September2020	\$ -	\$ 18,000	0%	\$ (18,000)
October2020	\$ -	\$ 4,500	0%	\$ (4,500)
November2020	\$ -	\$ 3,600	0%	\$ (3,600)
December2020	\$ -	\$ -		\$ -
Total	\$ 23,814	\$ 148,900	16%	\$ (125,086)

Tournaments continue to cancel related to COVID concerns. We did host our first virtual tournament that went alright.

Clubhouse:

- We continue to limit the number of guests inside to 5
- Merchandise sales are slower with less gift cards being issued from events

Grill:

June revenues came in \$10k better than budget. Pete continues to try new featured items until he has a steady staff in place to where he can offer a more extensive menu.

Course & Grounds:

- Dry and windy conditions throughout the month. Moderate drought conditions.
- Fertilize fairways on North/South Golf Course.
- Irrigation system repairs throughout month-this work will be pretty regular the more we run the system. While system is up and running, consumes the time of 2-3 employees 30-40 hours per week.
 - Replaced/Repaired:



- 23-1" drive assemblies
 - Over 20 1.5" drive assemblies
 - 21 complete sprinklers
 - Repair 9 leaks throughout month-most minor but a few not so minor.
 - Bad pump #2 in pump station. Needed rebuild and installed on June 24.
 - Scores of electronic board issues. Ongoing issue with obsolete electronics and bad wiring.
- Work with staff on how to hand water.
 - Applications of wetting agents and fungicides to greens and some of the more droughty tees.
 - Broadleaf weed control-much work to do here.
 - Cleanup numerous landscape beds.
 - Topdress greens on June 8th and 9th for first time. Should be an every 3 or 4 weeks procedure in season.
 - Begin plant growth regulator program for greens on June 22. Better afternoon green speeds.
 - Two crew cookouts for month. Trying to build a tradition.
 - Turn on municipal water on 22 days throughout the month. Current water storage dictates this during dry periods. Will be interesting to see water costs for month.
 - Moderate frost on June 14. Minor damage to some ornamentals.
 - Promote Gabe Anderson to much deserved irrigation technician position. Crew building in other positions continues as well.